



JAFRA

Orlando

2019 Summer Trip
- Family Edition -

July 11-14, 2019
Orlando, Florida



THEY HAVE THE DREAM, YOU HAVE THE POWER!

Gift your family the memories & experience of a lifetime.



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AN AMAZING TRIP AWAITS!

YOU DO, YOU GO!

How to make your family's dreams come true.



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★ 2 DAYS, 2 EXPERIENCES TO CHOOSE FROM:

1. **Walt Disney World®:** Magic Your Way Ticket with Park Hopper® Option include: Epcot®, Magic Kingdom® Park, Disney's Animal Kingdom® Theme Park & Disney's Hollywood Studios®

OR

2. **Universal Orlando Resort™:** Multi-Day Park-to-Park Tickets include: Universal's Volcano Bay™ Water Theme Park, Universal Studios Florida™ & Universal's Islands of Adventure™

- ★ You + up to 3 family members
- ★ All expenses paid
- ★ Roundtrip airfare*
**If you choose the drive, you will be reimbursed for the Airplane Points, according to the # of people attending, up to \$200 each.*
- ★ Meal allowance of \$250 per achiever and each guest(s)
- ★ Transportation for you and your guests to and from airport and hotels. Including transportation to and from Walt Disney World® & Universal Studios Orlando™
- ★ Enjoy accommodations for 3 nights and 4 days

QUALIFICATION PERIOD: December 1, 2018–May 31, 2019

REQUIREMENTS

Choose a level and go for it!

Level	Description (A)	Minimum #QNCs (B)	Trip points needed (C)	Extra: airplane points (D)
Bronze	Trip for yourself	10	250	+100
Silver	You + 1 family member	15	450	+200
Gold	You + 2 family members	20	550	+300
Diamond	You + 3 family members	25	650	+400

- (A) Family and friends can be anyone who's special to you in your life, but as a Consultant earning the trip, you cannot bring another JAFRA Consultant.
- (B) For this promotion, a QNC is a New Consultant who joins JAFRA and accumulates \$400 in Personal Retail Sales, in the month they join or the following month and during the qualification period.
- (C) Includes hotel, park admission, meals and transportation.
- (D) Extra airplane points are not required to earn the trip. If you earn extra points, you'll be able to redeem them for airline ticket(s) according to the level you achieved.

HOW TO EARN POINTS

1. Sponsor New Consultants who accumulate \$400 in Personal Retail Sales (QNC)(B) and earn between 20 and 10 points.
2. Motivate your New Consultants to earn more money by accumulating \$400 or more in Personal Retail Sales every month and you'll earn 10 points.
3. Directly promote 1st time New Managers (Groups) and you'll earn 40 points during the qualification month.
4. Motivate the same New Managers to earn more money when they maintain their monthly Manager requirements and you'll earn another 40 points.

Sponsor a New Consultant who qualifies (B)	Points earned	+	Points earned when they accumulate \$400 or more in Personal Retail Sales every month	Points earned					=	Potential points you can earn per Consultant
				JAN	FEB	MAR	APR	MAY		
In December	20	+	10	x	x	x	x	x	=	70
In January	18	+	10		x	x	x	x	=	58
In February	16	+	10			x	x	x	=	46
In March	14	+	10				x	x	=	34
In April	12	+	10					x	=	22
In May	10	+	0						=	10

Track your progress at jafrabiz.com > My Business > View Reports > Summer Trip

Promote a New Manager for the 1st time	Points earned during qualification month	+	Points earned when they meet monthly maintenance requirements	Points earned					=	Potential points you can earn per Manager
				JAN	FEB	MAR	APR	MAY		
January 1st (qualifying in December)	40	+	40	x	x	x	x	x	=	240
February 1st (qualifying in January)	40	+	40		x	x	x	x	=	200
March 1st (qualifying in February)	40	+	40			x	x	x	=	160
April 1st (qualifying in March)	40	+	40				x	x	=	120
May 1st (qualifying in April)	40	+	40					x	=	80
June 1st (qualifying in May)	40	+	0						=	40

For complete qualifying details and FAQs, visit jafraroyalty.com.

The sooner you begin, the closer you are to making the dream a reality!

Define and TRACK your goals today!

Points can be earned a number of ways.
Secure a spot for you and your family!

Diamond Level example = You + 3 family members

You need a minimum of **25 QNCs & 650 points + 400 additional airplane points** (optional)

		DECEMBER	JANUARY	FEBRUARY	MARCH	APRIL	MAY	TOTAL
1.	# of QNCs	5	5	5	5	5		25 QNC's
	# of points earned <i>(5 QNCs x 20 points)</i>	100	90 <i>(5 QNCs x 18 points)</i>	80 <i>(5 QNCs x 16 points)</i>	70 <i>(5 QNCs x 14 points)</i>	60 <i>(5 QNCs x 12 points)</i>		400 points
2.	# of QNCs w/ \$400 Personal Retail Sales		5 <i>(December QNCs)</i>	5 + 5 <i>(December & January QNCs)</i>	5 + 5 + 5 <i>(December, January & February QNCs)</i>	5 + 5 + 5 + 5 <i>(December, January, February & March QNCs)</i>		
	# of points earned		50 <i>(5 x 10 points)</i>	100 <i>(10 x 10 points)</i>	150 <i>(15 x 10 points)</i>	200 <i>(20 x 10 points)</i>		500 points
3.	First Time New Manager			Promotes March 1st <i>(qualifying in February)</i>				
	# of points earned			40				40 points
4.	New Manager Maintenance				✓	✓	✓	
	# of points earned				40	40	40	120 points
Grand Total						400 + 500 + 40 + 120 = 1,060 points		

For more examples on how to earn different levels and blank charts for you to fill, visit jafraroyalty.com.